Home



Wine Bureau

import and distribution company started in 2006 Wines & spirits, fine food, home decor, cosmetics (skin and personal care) and food supplements





Home

Our values



We are in love with family companies
We appreciate our partnership with big
names

Country of origin = country of the brand Quality-focused companies

RedDot award Sustainability



Home



Our current categories

Glassware & wine accessories
Tableware
Cookware & kitchenware
Home linens

Deco

Bathroom accessories

Stationary

Grills

Books

Our partners

eva solo

pols potten°









ACME & CO.









TANGENTGC





























SIRIUS













vacu

VIN











2022 in figures (Home)

2,64 mln €

sales per year



Sales channels

Online
Own Goodwine retail
Wholesale department

HoReCa Corporate department VIP clients





The company today

Importer. Retailer. Distributor

goodwine





IOI















Leading position on the wine & spirits market.

We sell through all channels of sales —both **on-trade** and **off-trade**

- Own retail stores (Goodwine and Bad Boy)
- Horeca
- Supermarket chains
- Distribution
- Corporate and private clients
- On-line stores

Wine bureau business includes

- Own retail
- Wine bar
- Coffee shop
- Magazine
- Supplements;
- skin and personal care products

- Restaurants
- Bakery
- Wine school
- Home accessories



Total turnover 87 mln euro in 2022 VS 147 mln euro in 2021

Kyiv flagship store

- o 38,9 mln euro sales in 2022 (VS 64,6 mln euro in 2021).
- o 1724 transactions per day (2580 in 2021)
- o 62 euro average bill (70 euro in 2021)
- o 80 000 customers in CRM.









Wines & spirits















CLOS ERASMUS

PRIORAT























Food & beverages



























